

Advertorial

ANOTHER MILESTONE FOR CASTIEL WINSER

Do you know how to win the trust of your community? Founded in 1985, the Castiel Winser team knows a thing or two about building a business while also providing an excellent service for local residents.

Over the past 28 years Castiel Winser Insurance & Financial Consultants has become Gibraltar's leading insurance intermediary for Protection, Pensions and Savings; this is a company that emphasises professional, reliable and trustworthy relationships with its clients.

In common with many other industries, the world of insurance is constantly updating and transforming itself, responding to popular demand with an expanding range of products. These days, clients expect, along with life and health insurance, to be able to discuss their pensions, savings and investment options. Apart from its many personal products, Castiel Winser also offers a full range of corporate insurance, ranging from group life insurance to corporate pension schemes.

In short, it is never too soon to start to plan for the future.

Castiel Winser has recently become the principal provider of Aviva's protection products, in recognition of the excellence of its service. Aviva is the UK's largest insurer for life and critical illness cover and is the sixth largest insurance company, with 43 million clients worldwide. Naturally, representing a world-class insurance group like Aviva is something of which Castiel Winser is extremely proud.

They have also recently been credited with ISO 9001:2008.

ISO is based in Geneva, Switzerland and is implemented by over one million companies and organizations in over 170 countries. The standard is based on a number of quality management principles including a strong customer focus, the motivation and implication of top management, the process approach and continual improvement.

With over 28 years of expertise under its belt, Castiel Winser has earned the trust of over 11,000



Directors, Elias and Sydney Attias.

'Castiel Winser should be the preferred choice for anyone who is considering life and critical illness cover, Keyman Protection or Partnership Insurance. We offer by far the lowest rates in the Gibraltar Market, backed by one of the largest insurance firms in the world.'

clients who rely on the wide range of corporate and personal services offered to them by an exceptional Sales Team and an efficient and friendly Administration Team. Castiel Winser offers invaluable advice on Savings, Investments, Pensions and Personal Protection Products, all of which can be tailored to suit the customer's individual needs.

Arrangement of corporate packages such

as Company Pension Schemes, Group Life Cover, KeyMan and Partnership Protection are also available, packages which will aid businesses in staff recruitment and retention.

Castiel Winser is a family firm, headed by the Directors, Sydney and Elias Attias. This dynamic father and son team possesses the perfect combination of maturity and youthful exuberance to ensure that the business maintains its growth. Castiel Winser has recently also undergone a radical office upgrade; a programme of intensive training has brought the company in line with modern technology, while maintaining its traditional values.

Over the years the Insurance Companies they represent have paid out over £20 million in Life and Critical Illness claims in Gibraltar. This is something a lot of people may never hear about, but many local families have benefited financially from their insurance policies. This goes to show that taking out the right policy is definitely worthwhile giving you peace of mind for you and your family.

In Sydney Attias's opinion, Castiel Winser's secret weapon is its people, especially its thoroughly professional Sales and Administration Teams. Their Sales Team has a combined 115 years of working within the Gibraltar Market. The Administration Team is second to none with their intimate knowledge of the Gibraltar Market. They are continuously attending courses and seminars to put their knowledge at the highest level.

Their overriding goal is to provide a committed trusting relationship with clients especially as the majority of the products offered are on a long term basis.

"I truly believe the firm offers the best of both worlds: a winning combination of wisdom and enthusiasm, together with a secure sense of continuity. We are constantly reinvesting to ensure that we have the cutting edge technology necessary to provide the most efficient service to our clients and to the most competitive standard, without ever forgetting the human touch," states Sydney Attias.



CASTIEL WINSER

INSURANCE & FINANCIAL CONSULTANTS

A relationship you can trust!

Natwest House,
57/63 Line Wall Road,
PO Box 464, Gibraltar.
Tel: (+350) 200 77723
Fax: (+350) 200 79257
Email: financialservices@castielwinser.com